



WILLMOTT DIXON INTERIORS

EVERYTHING COMPLETED WITH PRIDE

—
RETAIL SECTOR



EVERYTHING COMPLETED WITH PRIDE

WHY US

Here at Willmott Dixon Interiors we truly care about a lot of things. We truly care about relationships, and see partnerships as central to our future success. We truly care that our projects are sustainable, and we employ the best in the business to make sure they are. We truly care about our processes, as they ensure we meet every project on time and on point. At Willmott Dixon Interiors we call this Everything completed with Pride.

With a diverse and wide ranging mix of expertise and experience, we deliver projects across the Commercial, Hotel, Leisure, Retail, HEFE and Health sectors nationwide. No matter the scope or scale of the project, our people are the best in the business and have the specialist knowledge required to rise to any project challenges that may come their way. From **structural refurbishments**, to **heritage buildings**, or **projects below £2million**, we have the right people to deliver a project we can all feel truly proud of.

Part of one of the largest privately-owned construction and property development company's in the UK, with a strong covenant, a substantial balance sheet and successful trading history. Our strong family values, commitment to sustainable development and unique experience makes us the first choice for clients and consultant teams throughout the UK with a non-adversarial approach throughout our business.



EVERYTHING COMPLETED WITH **PRIDE** & PEOPLE

OUR PEOPLE

It's reassuring to know that behind every project undertaken by Willmott Dixon Interiors are highly experienced individuals, handpicked for their track records and can-do approach. As your prime contact, we have the knowledge and expertise to secure success, without compromise.

We build strong partnerships by providing easy access to our sector specialists. We are happy to take the lead, or be guided by you, and always put your needs first.

Our experience and expertise not only ensures outstanding results, it also means working with Willmott Dixon Interiors is an enjoyable, stress-free process for all.

We bring a proven track record of delivering high quality retail fit-outs and refurbishments in complex and challenging environments that create better buildings for customers and valued environments for those that use them. From extremely fast paced fit-out works to complex structural refurbishments we are confident in our delivery ability. Knowing market trends and understanding delivery nuances supports our customer's project needs. We believe in collaborative working with all members of the project team ensuring a successful partnership is formed. We are happy to take the lead, or be guided by you, and always put your needs first.



OUR CUSTOMERS

nhow
elevate your stay

Imperial College
London

 CITY UNIVERSITY
LONDON

NetworkRail

 **University of Brighton**

 **METROPOLITAN
POLICE**

 **Department
of Health**

 **CORPORATION
OF LONDON**

THE
**NATIONAL
GALLERY**

 **BARCLAYS**

US
UNIVERSITY
OF SUSSEX

RALPH LAUREN

**DESIGN
MUSEUM**

 **Legal &
General**

 **HOUSES OF PARLIAMENT**

 **Lambeth**

 **Travelodge**

 **Department
for Work &
Pensions**

facebook.

 **ENGLAND
RUGBY**

 **STARWOOD
CAPITAL GROUP**

 **Department
for Education**

NHS

**Virgin
active**

 **Coventry
University**

BARCLAYS BANK NATIONWIDE

REMODELLING OF BARCLAYS' BRANCHES FOR A MORE CUSTOMER FOCUSED APPROACH

DURATION

Various

VALUE

Circa. £10 million

SIZE

Various sizes

SECTOR

Retail

PROJECT STORY

Having successfully earned a place on the Barclays Framework – securing turnover of circa £10m with project values ranging from £5k to £1.5million – we are proud to be supporting Barclays' strategy to move to a more customer focused approach in all their high street locations. Works included the installation of new lifts, a self-service wall, helical staircase, grid ceilings, decorations and ceramic floor tiling. In addition, we have fitted new shop-front, open plan counters, IT equipment, safes, furniture, air-tubes, airlocks and internal and external signage. All works were carried out in live sites, working closely with Barclays' team to ensure staff and customers enjoy a smooth and convenient transition.

PROJECT OUTCOMES:

- 99% average Customer Satisfaction Score
- Repeat project allocation of 55 projects
- Established a strong relationship with Barclays by delivering shorter project programmes, innovative solutions with outstanding aftercare and clear communication with project teams and branch staff

ARCHITECT
WDI (Aegis)

PROJECT MANAGER
Realys

COST CONSULTANT
Realys



ALEXANDER MCQUEEN DOVER STREET, LONDON

FIT OUT OF A PREVIOUSLY DERELICT BUILDING FOR HIGH END RETAILER IN MAYFAIR

DURATION
14 weeks

VALUE
£1.5 million

SIZE
6,000 sq ft

SECTOR
Retail



ARCHITECT
POD Architects

PROJECT MANAGER
Doig & Smith

COST CONSULTANT
Doig & Smith

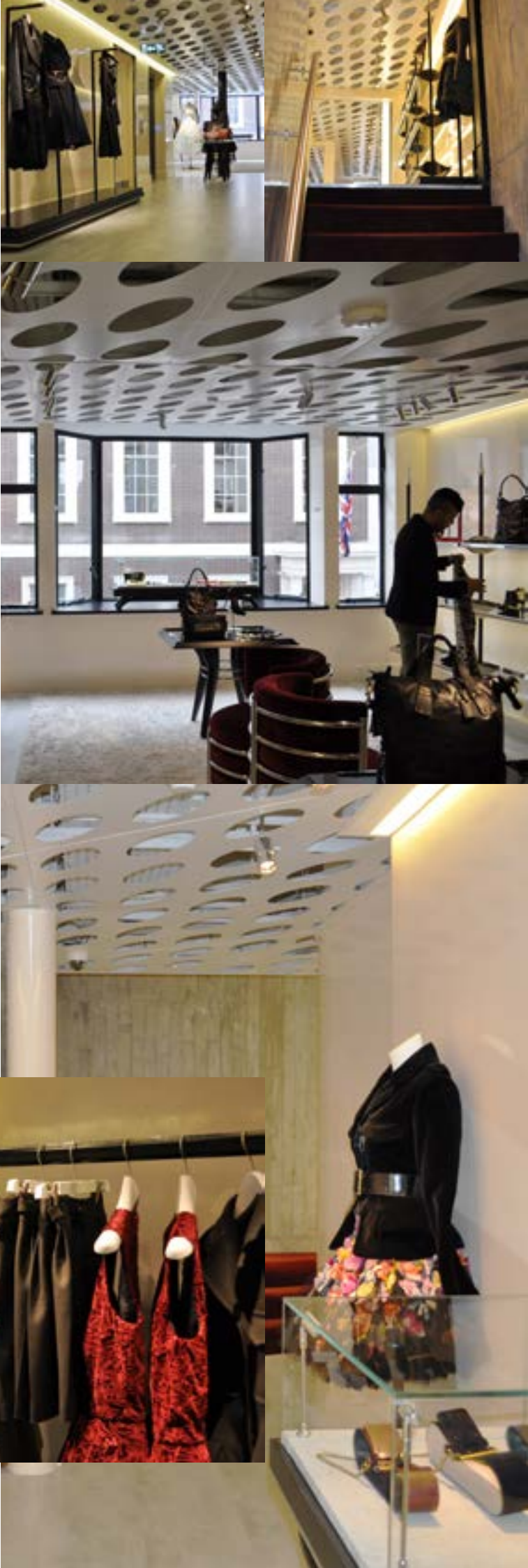
SERVICES ENGINEER
Kehr & Tucker

PROJECT STORY

Set across six floors, including a basement, we fitted out the high end retail unit including office space and storage area. We were involved in the demolition and alteration of much of the existing structure, ahead of constructing a rear extension. We also replaced and refurbished the existing facades and fitted out the retail and office floors to create a 'warehouse' feel. Because the design was constantly reviewed throughout the project, we produced samples to illustrate possibilities for the final look and feel for this McQ flagship outlet.

PROJECT OUTCOMES:

- Worked successfully with an evolving design
- Structurally refurbished a previously derelict building
- Created a high end flagship retail outlet



POLO RALPH LAUREN REGENTS STREET, LONDON

STRUCTURAL CAT A FIT OUT OF NEW FLAGSHIP RETAIL STORE IN LONDON’S WEST END

DURATION
22 weeks

VALUE
£3.4 million

SIZE
16,146 sq ft

SECTOR
Retail

PROJECT STORY

We were proud to deliver the alterations to the existing 16k sq ft of space, including the breakout and reinstatement of the basement slab where we created openings in the vault walls, formation of steps and new concrete lift shaft. An overhaul of the services was carried out to the high standards of Polo Ralph Lauren. Works included LV and HV distribution, air conditioning installation including both primary and secondary pipe and duct works, first and second fix electrical works to support the shop-fitters designs and additional works to install sanitary ware and welfare facilities. We delivered complete flooring (wood, ceramic and vinyl), lining of steelworks, studwork and decorative finishes to the ceiling including alcoves, vestibules and the walls. Externally the building had new signage, flagpole and flag and some decorative mouldings to be in keeping with the surrounding retail environment.

PROJECT OUTCOMES

- Successfully completed project in a prime location in London

ARCHITECT
Ink Associates

PROJECT MANAGER
Emmaus Consulting

COST CONSULTANT
Emmaus Consulting

SERVICES ENGINEER
Dowling Blunt



VIRGIN HOLIDAYS NATIONWIDE

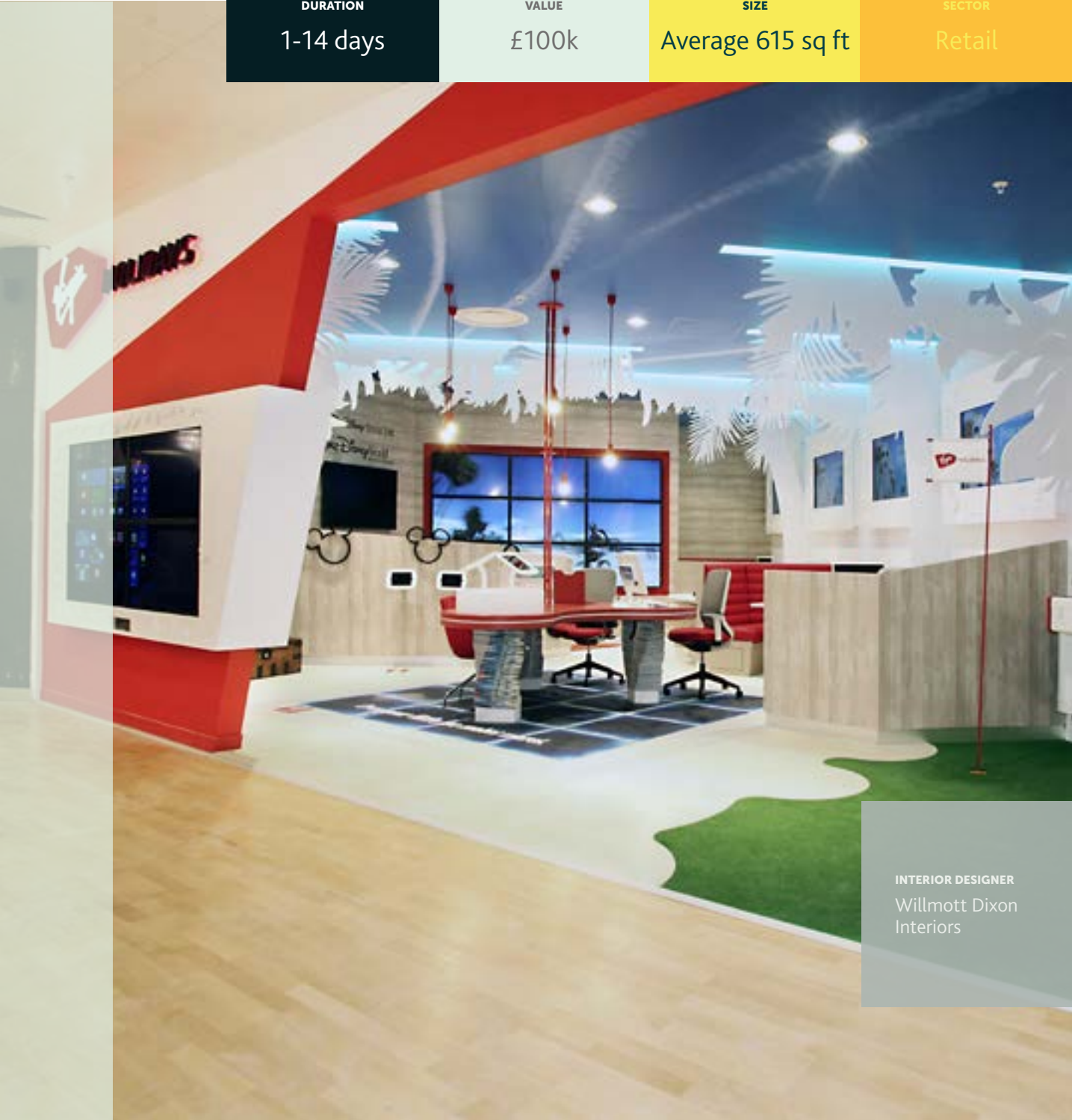
DESIGN AND FIT OUT OF THREE VIRGIN HOLIDAYS' CONCESSION STORES

DURATION
1-14 days

VALUE
£100k

SIZE
Average 615 sq ft

SECTOR
Retail



INTERIOR DESIGNER
Willmott Dixon
Interiors

PROJECT STORY

We were proud to design and fit out three Virgin Holidays' concession stores in three busy shopping centres in Kent, London and Sheffield. Each provided different challenges and required different solutions. The new store concept is paperless with no standard travel brochures available. Instead, customers created their own bespoke travel itinerary, providing a unique and interactive customer experience.

PROJECT OUTCOMES:

- Created innovative pop-up stores
- Successfully worked to tight timelines



STANDARD LIFE COUNTY MALL, CRAWLEY

INTERNAL REFURBISHMENT FOR STANDARD LIFE COUNTY MALL

DURATION
38 weeks

VALUE
£4.2 million

SIZE
n/a

SECTOR
Retail

PROJECT STORY

We are proud to have been appointed for the internal refurbishments of County Mall. The project involved the internal refurbishment of the mall shopping centre, including decorations, balustrading and high level ceilings and lighting installations, along with works to car park areas. Our team solidly performed and demonstrated amazing commitment working out hours, whilst the mall was closed from Sunday to Thursday night inclusive.

PROJECT OUTCOMES

- Installation of Barisol stretch fabric ceilings in various areas
- Successful installation of a new feature lighting system
- A great deal of works were undertaken at height and night, so safety control has been of paramount importance

ARCHITECT

Comprehensive Design

PROJECT MANAGER

Gardiner & Theobald

COST CONSULTANT

Gardiner & Theobald

SERVICES ENGINEER

KJ Tait Engineers



EVERYTHING COMPLETED WITH PRIDE & PURPOSE

OUR SUSTAINABLE APPROACH

As an award winning leader in sustainable development we recognise sustainability as a key differentiator, in so far as it helps to shape the services we offer and solutions we provide for our customers. It also affects the way we operate on site, manage our risks and innovate.

Developing positive cultures and approaches to sustainable development through our Everything Completed with Pride culture will help us to unlock new ideas and more sustainable ways of working. This is a key theme running throughout Willmott Dixon Interior's Sustainability Strategy. Of course, none of this would be possible without the support and expertise offered through our supply chain partnerships, our people, and our governance.

AN AWARD WINNING APPROACH

We believe business growth should not be at the expense of people or the planet. That is why we are always looking to change the way we do business, and why we want to change the way business is done. The world, its people, our systems and the markets we all operate in have a profound impact on how we operate, and they change rapidly. We now need to be far more adaptive in our thinking, if we are to have a secure and sustainable future.

By placing sustainable development at the heart of everything we do, we are able to deliver a business model that drives profitable, competitive and responsible growth. This approach not only serves to support the people who make, shape and create our business, but also adds value to the propositions we offer all of our customers.

- **98% - Customer Satisfaction**
- **Reducing our carbon emissions by 50% by 2020**
- **88% - Local spend within 40 miles**



INVESTORS IN PEOPLE -GOLD

Willmott Dixon Interiors have been awarded the highest accolade with Investors in People - Gold. We have also achieved the IIP Health and Well-Being award.



QUEENS AWARDS

Recognition of our approach to sustainability was recognised with a Queens Award to Industry.



CONSTRUCTION NEWS AWARDS

Willmott Dixon won the Sustainable Contractor of the Year Award, in the same week we also announced tough targets to cut waste and carbon!



TALENT AWARDS – BEST CORPORATE RESPONSIBILITY

This award recognises our achievements for taking the lead in improving the construction industry's reputation and standing in the local community and playing a part in a global issue. Willmott Dixon Interiors are passionately committed to working with local communities.



RICS INCLUSIVE EMPLOYER QUALITY MARK

Willmott Dixon became the first major contractor to get the RICS Inclusive Employer Quality Mark, this demonstrates our support for diversity and inclusion.



CARBON TRUST STANDARD

As well as being a member of the carbon trust and greatly reducing our carbon footprint, a Willmott Dixon Interiors team refurbished the Carbon Trust's office in 2014.



SUSTAINABILITY LEADERS AWARDS

At the annual Sustainability Leaders Awards ceremony, Willmott Dixon was praised for its 'exceptional progress' on reducing its carbon footprint, which includes being the first carbon neutral construction company in the UK.



BEST PLACE TO WORK IN CONSTRUCTION

This award recognises Willmott Dixon as the Best main contractor to work for after receiving nearly 1,000 votes from staff and suppliers in the Best Main Contractor with turnover above £250m category.





WILLMOTT DIXON INTERIORS

*Our unique approach means
we create more meaningful
buildings, much improved
spaces and happier and more
sustainable communities.*

WE ARE PASSIONATE PROFESSIONALS

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